



Achieve sustainable performance results

FarsightPlus™ is a leading Balanced Scorecard application for the capture, alignment, communication, management, monitoring and measurement of strategic initiatives throughout your organisation.

Use FarsightPlus™ to:

Capture and Manage your:

- Organisational Strategy
- Departmental Strategic Objectives
- Employee Objectives against key organisation objectives
- Metrics against each individual's objectives



Draw detailed Reports on:

- Employee performance
- Project performance
- Departmental and ultimately overall organisation performance

FarsightPlus™ Key Features

- Internet & Intranet based - Login from anywhere.
- Developed on Microsoft .NET framework

Strategy Navigator:

- Enables the mapping of the top level business strategy;
- Vision, Mission, the associated Strategic Thrusts or Themes
- Enables the linkage to the key organisational change projects that must be executed for the strategy to be delivered

Performance Scorecard:

- Creates a framework for individuals, groups or divisions to create:
- performance scorecards enabling the setting of targets
- Automates the reporting of results, including 360° x 365 assessment
- Individual scorecards track performance against personal targets
- Group or divisional scorecards track progress against strategic business performance metrics

on Date	Targets
01/01/2004	1: 2
31/01/2004	2: 1
05/02/2004	3: 0
8 % <input type="button" value="Edit"/>	4: <input type="text"/>
<input type="checkbox"/> update all periods	5: <input type="text"/>
<input type="button" value="Save"/>	

EDIT SELECTED PROJECT DETAILS

Client:

Project Name:

Project Category:

Description:

Project Owner:

Project Sponsor:

- Performance Item**
- Learning & Growth
 - Develop outstanding Innovation delivery capability
 - Early Equipment Management
 - Production areas using EEM
 - Key suppliers using EEM
 - Target 1
 - Target 2
 - Target 3
 - Target 4
 - Target 5

- Performance Explorer: A visual graphic ‘tree’ showing all scores at all levels of organisation + Ability to ‘drill-down’ and inspect a particular value (good or bad performance!).
- Performance Reporting: Customisable, Printer friendly reporting on individual and department scorecard criteria.
- Templates: Create scorecard templates for similar groups/Departments and save time.

FarsightPlus™ Business Benefits

- Puts the key elements of strategy onto the desktops of everyone in the organisation. Personal targets are dynamically linked to strategic objectives and performance reported in real time.
- Creates alignment of action throughout an organisation.
- Gives individual targets, action plans and results in a new level of visibility, providing the basis for ongoing collaborative action and sustained performance improvement.
- Leaders can know where they are winning and where their attention is needed.
- Individual employees can see clearly how their contribution supports the strategic imperatives of the business.

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How easy is it to roll out across my organisation?

- Farsightplus is a web based application which takes approximately 1/2 day for a complete installation irrespective of the number of employees.
- Requires no plug-ins or installed software on user’s desktop
- Runs on Internet Information Server (IIS) version 5 and up
- Uses Microsoft SQL Server database
- Uses Microsoft SMTP mail for messaging

Our Promise

FarsightPlus™ uniquely integrates the practical functionality needed to communicate strategy, manage projects and measure performance. It does more than its competitors and will be offered at a price that is attractive in comparison with specialist products and a fraction of high-end balanced scorecard systems.

Business success is not achieved through brilliant strategy. It is achieved through the brilliant execution of strategy.

Transform your strategy into measurable actions at an operational level and see the results.



Contact us to organise a more detailed presentation of how Farsight can help you!

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Mission
To enrich the quality of life of people everywhere through the deliver of superior branded consumer goods and services that
Vision
To be Europe's most respected and successful consumer goods company, meeting the everyday needs and aspirations of people

EVALUATE
EVALUATE ZPN AFRICA
Organisation: ZPN Africa
Perspective: Learning & Growth
Strategic Thrust: African Brand focus
Objective: Organise launch party
Metric: Response to invitation

STRATEGIC PROJECTS
ASSESSMENT YEAR: 2004
Organisation
<input type="checkbox"/> ZPN International Plc *
<input type="checkbox"/> ZPN Europe *
<input type="checkbox"/> Supply Chain *
Marketing
Commercial
Human Resources
ZPN North America *
ZPN Asia